

Kpi Checklists Practical Guide To Implementing Kpis And Performance Measures Over 50 Checklists Included

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~~KPI Checklist~~

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~~KPI Checklists is for people who have the task of creating new KPIs for their organisation, have been asked to improve or enhance existing KPIs or need help implementing a measurement system. Using brief explanations and practical checklists, this book will help you deliver meaningful measures that work, create reports that support decision-making and deploy the tools you need to engage the rest of your organisation.~~

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~~KPI 1. Leads generated. Acquisition numbers. KPI 2. Conversion rates. The most critical ones: like conversions from lead to sales; from first-time purchase to return purchase. KPI 3: Impressed customers, %. It ' s just about customer service; it ' s about powering your word of mouth marketing. KPI 4: Perceived product/service quality.~~

~~Full Guide to KPIs: Examples and Templates~~

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~~Are you trying to devise, implement or fix KPIs? This book is for people who: • Have the task of creating new KPIs for their organisation. • Have been asked to improve or enhance existing KPIs. • Need help implementing a measurement system. Using brief expla...~~